

BUSINESS DEVELOPMENT MANAGER (OTOKON) PRETORIA

Are you passionate about contributing towards the growth and development of our company, willing to serve rather than instruct, able to cope with, adapt to and thrive on change, prepared to work independently, positive regardless of all and excited about a new challenge, then we would like to hear from you.

Duties and Responsibilities:

- Revenue and profits stemming from new business
- Invitation from potential clients for Powertech IST Otokon to submit proposals to clients
- Customer satisfaction surveys
- Well-being of the relationships with clients
- Engagements between Powertech IST Otokon Management and clients
- Lead the business development process of the demand response business unit

Requirements:

The successful candidate should possess a Bachelor of Engineering Degree, as well as the following:

- At least 3 - 5 years post-graduate experience in a similar position
- Understanding of the energy management/metering environment will be beneficial
- Valid driver's license
- Own transport

The successful candidate should have the following skills and qualities:

- Good computing skills
- Some financial knowledge will be an advantage
- A strong work ethic
- Good time management
- Attention to detail
- Reliability and trustworthiness
- Ability to manage competing demands, and to work under pressure and independently
- Assertiveness and strong interpersonal skills
- Excellent written and verbal communication skills and a high proficiency in English

**Interested applicants should email a concise curriculum vitae to Jennifer Van Dyk
jennifer@ist.co.za or fax, (012) 426 7755**

CLOSING DATE: 15 June 2010

Kindly note only short-listed candidates will be corresponded with and Psychometric assessments may form part of the process.

Should you not have had any feedback within 3 weeks after the closing date, you may consider your application unsuccessful.

The company is under no obligation to fill this position.